StraCon

FOREIGN MILITARY SALES

MANAGING COMPLEX INTERNATIONAL DEFENSE PROGRAMS

StraCon provides comprehensive international program support, bridging U.S. defense capabilities with the needs of allies and global partners. We go beyond case processing by helping customers navigate the complex landscape of Foreign Military Sales (FMS) and International Cooperative Development (ICD).

47
International partner countries

+300
FMS cases

5
NAVAIR Program Offices

+NAWCTSD
Training systems support

Integrated Support Across the FMS and ICD Lifecycle

StraCon provides both prime and subcontractor support for FMS program and case management, financial management, training, acquisition and engineering. Our teams understand the complete FMS and ICD process, from pre-case development through execution, sustainment, and case closure.
We bring a detailed understanding of the international defense landscape and clearly distinguish between standard FMS cases and complex cooperative partnerships to deliver tailored support.

StraCon maintains extensive knowledge of U.S. government FMS-related financial regulations and policy guidance. Our teams are proficient in applying the Defense Security Cooperation Agency's Security Assistance Management Manual, or SAMM 5105.38-M, and support compliance with the Arms Export Control Act, Foreign Assistance Act, Export Administration Regulations and International Traffic in Arms Regulations.

We integrate program management, digital engineering, logistics and cybersecurity to help accelerate fielding and reduce execution risk. Specialized teams tailor program strategies, integrate schedules, and develop performance metrics that keep cases executable, accountable, and auditable.

Every program is executed in accordance with applicable Department of War (DOW) standards, supporting technology protection while helping maximize operational availability.

FMS LIFECYCLE MANAGEMENT

1. **CASE DEVELOPMENT & MANAGEMENT**
   LOAs and responses, co-production, offsets, MOA/MOU, sustainment plans, configuration changes, and ECPs.
2. **SYSTEMS ENGINEERING & PLATFORM INTEGRATION**
   Technical analysis and integration of aircraft and payloads to ensure performance, safety, and flight clearance.
3. **CONFIGURATION & DATA MANAGEMENT**
   Manage hardware and software configurations and ensure accurate, compliant technical data.
4. **PROGRAM & FINANCIAL STEWARDSHIP**
   Financial management, pre-case pricing, fund tracking, GFE logistics, and contractor compliance.
5. **TECHNOLOGY PROTECTION & DISCLOSURE**
   Foreign Disclosure support, documentation, security reviews, compliance training, and technology transfer alignment.

SECURITY COOPERATION (SC) & INSTITUTIONAL CAPACITY BUILDING (ICB)

- **DSCA SUPPORT**
  Supporting FMS, FMF, IMET, and BPC cases to strengthen partner capability and global security.
- **NAVAIR SYSCOM SSCO**
  Managing international programs to build partnerships, increase readiness, and advance U.S. national security objectives.
- **ICB PARTNERSHIPS**
  Managing program office-level partnerships with expertise in cooperative agreements, cost-sharing, and technical baselines.

Proven Experience Across Global Programs

StraCon currently supports 47 international partner countries and North Atlantic Treaty Organization (NATO) / NATO Support and Procurement Agency (NSPA) organizations across more than 300 FMS cases. Our teams support the delivery of defense systems, logistics, and training solutions across the globe.

StraCon currently provides prime contractor support for five NAVAIR program offices and the Naval Air Warfare Center Training Systems Division (NAWCTSD).

Strategic Partnerships

Explore collaboration opportunities with StraCon.
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